

The Therapeutic Continuum of Care for Venous Leg Ulcers



REMOVE

EXUDATE & BACTERIA



Cutimed® Sorbion® Sorbact®
featuring Sorbact® Technology



Cutimed® Sorbion Sachet®
Superabsorbent Dressing



REBUILD

TISSUE



Cutimed Epiona®
Native Collagen Dressing



COMPRESS & REDUCE

EDEMA



JOBST® Compri 2
Two-Layer Bandaging

JOBST® Elvarex®
Custom Compression
Garments



JOBST® Opaque
Ready-to-Wear Hosiery




JOBST® FarrowWrap®
Adjustable Short Stretch
Compression

CHALLENGE:

VLUs Are Costly

With Prolonged Healing Times

**Venous Leg Ulcer care is estimated
at \$3 billion annually.**^{1,2,3}

A photograph showing a doctor in a white lab coat shaking hands with a man in a dark suit and tie. The man is holding a brown folder. They are standing in a clinical or office environment with a desk, a telephone, and a clipboard visible in the background.

**Successful healing of venous leg
ulcers requires a combination
of compression therapy and
advanced wound healing.⁴**

SOLUTION:

A Continuum of Care

“Remove, Rebuild, Reduce” Promotes Faster Healing

Clinical data showed that the combination of Essity Wound Care Vascular Products significantly improved 85% of venous leg ulcers and completely healed 53% of all cases within 12 weeks.⁴



REMOVE EXUDATE AND BACTERIA

CUTIMED® SORBION® SORBACT®

Super-Absorbent Dressing Featuring Sorbact® Technology

- Binds and removes bacteria while effectively absorbing highly viscous exudate
- Super-absorbent particles lock in wound exudate, reducing risk of maceration



CUTIMED® SORBION SACHET®

Super-Absorbent Dressing

- Absorbs moderate to very high levels of exudate
- Softly debrides wounds to help with wound bed preparation



Essity has a complete product portfolio for wound management. Ask your sales representative for details.



REBUILD TISSUE

CUTIMED EPIONA®

Native Collagen Dressing with 3D Matrix™ Technology

- Captures and binds excessive proteases and inflammation-inducing elements (MMPs) to help protect the growth factors that stimulate healing
- Creates an ECM-like scaffold encouraging cell proliferation and tissue growth
- Demonstrated more pronounced fibroblast growth than other collagens

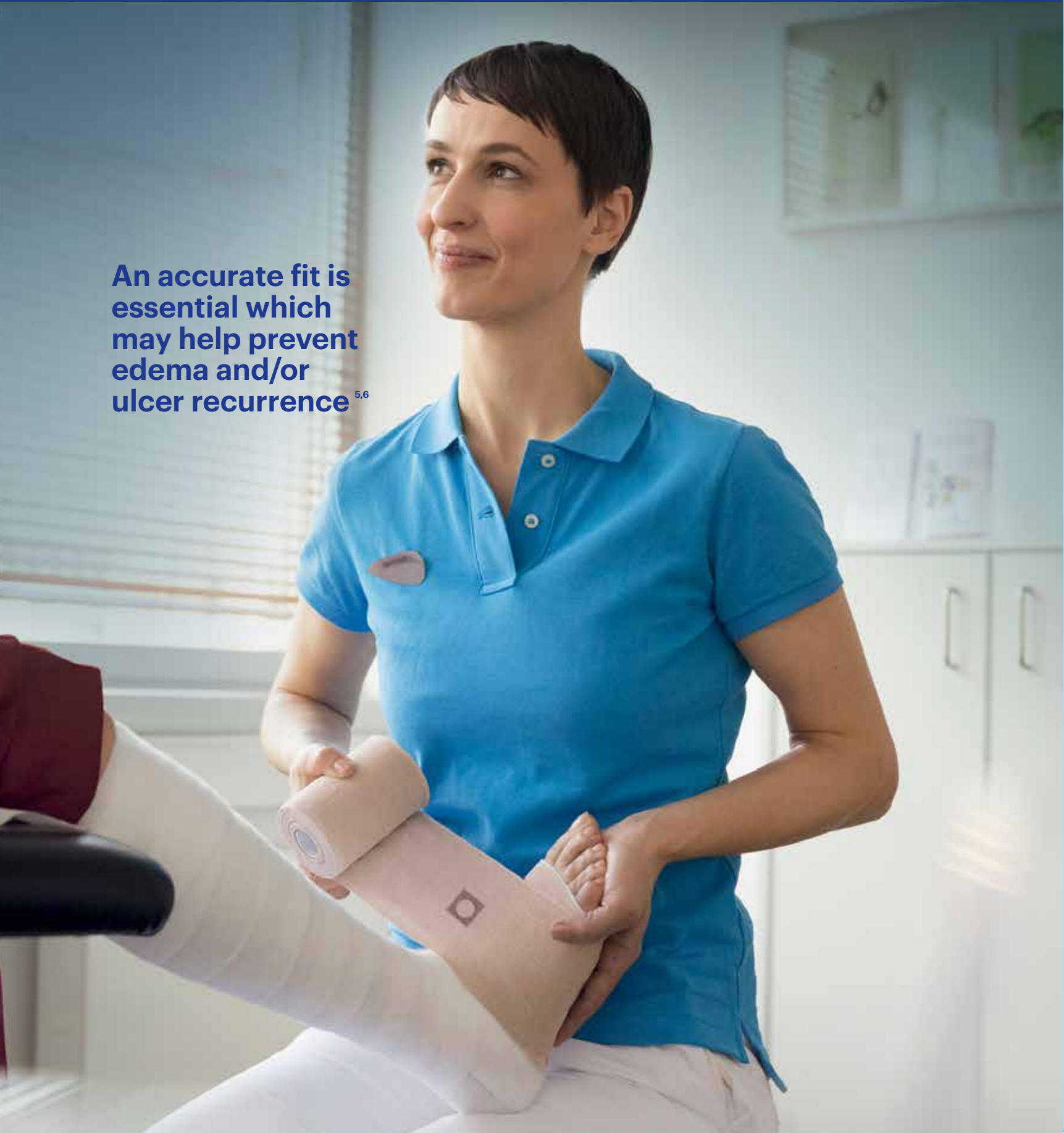


CHALLENGE:

VLU Healing is Delayed

by Incorrect Compression Application

An accurate fit is essential which may help prevent edema and/or ulcer recurrence ^{5,6}



SOLUTION:

Compression Therapy From Essity: Easy to Apply and Consistent



REDUCE AND COMPRESS EDEMA

A complete compression portfolio that fits the needs of all your patients.



JOBST® COMPRI2

Two-Layer Compression Bandage System

- 1st layer bandage is able to tear and stretch in two dimensions, making it easy to adjust and add padding to vulnerable pressure points
- 2nd layer includes a visual compression indicator to ensure correct application

JOBST® COMPRIFORE

Multi-Layer Compression System

- Easy to apply and provides consistent and therapeutic levels of compression
- Contains Cutimed® Sorbact® WCL coated with Sorbact® Technology to reduce wound bioburden



JOBST® FARROWWRAP® BASIC

Elastic Short-Stretch™ Compression Wrap

- Patented short-stretch VELCRO® wrap that provides low resting pressure and high working pressure when the patient is standing or active.
- Offers 30-40 mmHg* compression with double-sided VELCRO® closures and trimmable bands
- Provides verticle rigidity that resists rolling and sliding
- Medicare approved

JOBST® FARROWWRAP® 4000

Elastic Short-Stretch™ Compression Wrap

- Easy to apply legpiece with four bands with inner sleeve to facilitate easy application
- Elastic Short Stretch Compression Technology provides comfortable resting pressure and effective working compression
- Offers 30-40 mmHg* of compression with juxtaposing brands
- Medicare approved



JOBST® ULCERCARE™

Two-Part Compression System

- A liner gently holds the wound dressing in place, while the outer stocking delivers therapeutic compression to treat a venous leg ulcer
- Available with or without a zipper for ease of application
- Medicare approved

CHALLENGE:

VLU Recurrence is Common

VLU recurrence rates range as high as 76% within 3 to 5 years⁷

Research shows that the more positive a patient's experience, the greater the compliance⁷



SOLUTION:

JOBST® Compression Therapy:

Comfortably Designed May Help Prevent Recurrence

Comfort + Improved Compliance = Better Outcomes



COMPRESS AND REDUCE EDEMA

JOBST® SOFTFIT TECHNOLOGY

A Revolution In Comfort

- Softly-adhering silicone yarns are strategically woven inside the top band to help keep stockings comfortably in place and prevent band from digging in
- 90% of patients agree it's the most comfortable stocking available⁸










Improving Outcomes

Every Step of the Way

A well-established clinical classification system known as CEAP (Clinical, Etiology, Anatomic and Pathophysiology) was developed to provide uniformity in reporting, diagnosis and treatment of CVD. Use of this system will help to ensure that all HCPs involved in a patient's care understand his/her needs and deliver the most appropriate and effective care.


When combined, our best-in-class products for wound care and compression therapy have proven effective, so your care can be patient-focused, without any concerns regarding product incompatibility. We find that the more complex and severe the patient condition, the more valuable Essity's Continuum of Care is.

	C0 No visible or palpable signs of venous disease	C1 Telangiectasis or reticular veins	C2 Varicose veins	C3 Edema	C4 a. Pigmentation and/or eczema b. Lipodermatosclerosis and/or atrophie blanche	C5 Healed venous leg ulcer	C6 Active venous leg ulcer
							
JOBST Compression	JOBST® Compression Stockings						
	Comprilan®						
	JOBST® Comprifore Lite			JOBST® Comprifore			
	JOBST® Compri2 Lite			JOBST® Compri2			
	JOBST® FarrowWrap®						
						JOBST® UlcerCARE™	
Cutimed Wound care							Cutimed® Sorbion® Sorbact®
							Cutimed® Sorbion Sachet®
							Cutimed Epiona®


CEAP classification is not the only variable when choosing the appropriate Essity's products to meet your patients' needs.

Ordering Information


REMOVE

	Size	Ref-No.	Dressings/ Box	Suggested HCPCS**
	4 x 4 in.	7269808	10	A6196
	4 x 8 in.	7269809	10	A6197
	8 x 8 in.	7269810	10	A6197
	8 x 12 in.	7269811	10	A6198


Cutimed® Sorbion Sachet® S

	Size	Ref-No.	Dressings/ Box	Suggested HCPCS**
	3 x 3 in.	7323200	10	A6196
	4 x 4 in.	7323206	10	A6196
	4 x 5 in.	7323238	10	A6196
	8 x 4 in.	7323209	10	A6197
	6 x 6 in.	7323212	10	A6197
	8 x 8 in.	7323215	10	A6198
	12 x 8 in.	7323218	10	A6198


REBUILD

	Size	Ref-No.	Dressings/ Box	Suggested HCPCS**
	2 x 2 in.	7322700	10	A6021
	4 x 4 in.	7322701	10	A6021
	8 x 8 in.	7322702	10	A6023


REDUCE

	Description	Ankle Size	Ref-No.	Dressings/ Box	Suggested HCPCS**
	Regular compression (ABPI>0.8)	7 1/8 - 9 3/4 in.	7627100	1	A6441/A6452
		9 3/4 - 12 1/2 in.	7627101	1	A6441/A6452
	Lite compression (ABPI 0.5-0.8)	7 1/8 - 9 3/4 in.	7627102	1	-
		9 3/4 - 12 1/2 in.	7627103	1	A6441/A6452

JOBST® Comprifore Multilayer Compression System

	Comprifore	7-10 in.	7266100	1	-
	Comprifore LF	7-10 in.	7266101	1	-
	Comprifore lite	all	7266102	1	-
	Comprifore lite LF	all	7266103	1	-

REDUCE

	Zippered Stocking and Liners (2) HCPCS A6532†		Stocking and Liners (2)		Liners (3)	
	Size	Beige Left	Beige Right	Black	Beige	White
	JOBST® UlcerCARE™ Two-Part Compression System					
	S	114485	114520	114510	114479	114500
	M	114486	114521	114511	114480	114501
	L	114487	114522	114512	114481	114502
	XL	114488	114523	114513	114482	114503
	2XL	114489	114524	114514	114483	114504
3XL	114532	114530	114506	114484	114505	
4XL	114536	114534	114508	114507	114509	

**REIMBURSEMENT DISCLAIMER:

The Centers for Medicare & Medicaid Services (CMS) uses Palmetto GBA as the Pricing, Data Analysis, and Coding (PDAC) Contractor. Their website, located at <https://www.dmepdac.com>, maintains a searchable database for HCPCS codes. BSN Medical Inc., however, makes no representations as to the accuracy of the information contained within the PDAC database, nor any representations as to whether its products are reimbursable under any government sponsored healthcare program and/or private insurance program. It is the provider's sole responsibility, in consultation with the insurer, if necessary, to determine and submit appropriate codes, charges, and modifiers for services rendered.

* The average compression for a medium sized ankle. †A6532 does not apply to UlcerCARE™ liners.

VELCRO® is a registered trademark of Velcro BVBA. Sorbact® is a registered trademark of ABIGO Medical AB.

Please refer to the product label and / or package insert for full instructions on the safe use of these products.



CUTIMED®
 /BSNWoundCareUSA  @BSNWoundCareUSA  bsnmedical.us

JOBST®
 /JOBSTUSA  @JOBSTforUSA  @JOBST_USA  jobst-usa.com

REDUCE

	Suggested HCPCS**	
	Regular, Tan, M 7666002	A6545
	Tall, Tan, M 7666007	A6545

JOBST® FARROWWRAP® Short Stretch Compression – 4000

	Regular, Tan, M 7666102	A6545
	Tall, Tan, M 7666106	A6545

Note: sizes range from XS to XL



1. Eberhardt RT, Raffetto JD. Chronic venous insufficiency. *Circulation*. 2014;130(4):333-46. 2. Laing W. Chronic Venous Diseases of the Leg. London, UK: Office of Health Economics; 1992:1-44. 3. Pierce GF, Mustoe TA. Pharmacologic enhancement of wound healing. *Annu Rev Med*. 1995;46:467-481. 4. VERUM study, published in *EWMA journal* 2013, volume 13 No 2, October 2013. 5. European Wound Management Association (EWMA). Position Document: Understanding compression therapy. London: MEP Ltd, 2003. 6. Lymphoedema Framework. Template for Practice: Compression hosiery in lymphoedema. London: MEP Ltd, 2006. 7. Compression for Primary Prevention, Treatment and Prevention of Recurrence of Venous Ulcers: An Evidence- and Consensus-based Algorithm for Care Across the Continuum. WOCN 2015. 8. JOBST® Compression Legwear Consumer Strategic Research Report, Amerca, 2015

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